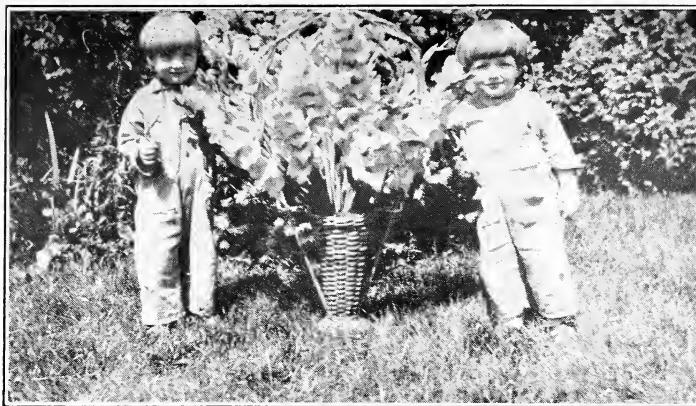


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What is a Gar-
den Without a
Gladiolus?

—
The Newer
Gladiolus

BIG DIVIDENDS IN PLEASURE

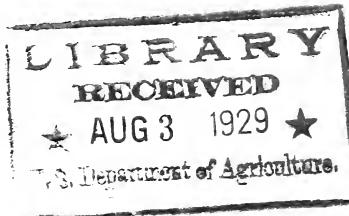
Grow a Better Flower and Your Friends Will
Make a Beaten Path to Your Garden

62, 25

Retail Price List
GLADIOLUS BULBS



P. J. PENTECOST
Tipton, Indiana.



Chas. E. F. Gersdoff

1825 N. Capitol St.

Washington
D. C.



		Per	BULBS	Bulblets	
			Large	Medium	Per 1000
ALBANIA		1	\$.12	\$.10	\$ 2.50
Very fine white	-----	10	.80	.60	---
ADMIRATION		1	.10	.08	---
Intensely ruffled, blushed cream with faint markings, small bloom	-----	10	.60	.50	---
ALICE TIPLADY		1	.10	.08	---
Orange saffron; no other like this; a favorite	-----	10	.60	.50	2.00
ANNA EBERIUS		1	.10	.08	---
Purple, one of the best and most popular	-----	10	.60	.50	---
AVIATRIX		1	.10	--	---
Very large, pale yellow prim	-----	10	.80	--	---
CRESCENT QUEEN		1	.10	.08	2.00
Good dark wine red, ruffled	-----	10	.60	.50	---
BUCKEYE		1	.10	.08	---
Heavy grower, flesh pink, shading dark center	-----	10	.90	.80	---
CRIMSON GLOW		1	.10	.08	1.50
Tall glowing crimson	-----	10	.65	.55	---
DEW DROP		1	.10	.07	1.50
Blushed white and cream, medium blotch, ruffled	-----	10	.60	.50	---
DIANA		1	.10	.08	---
Red, identical with Crimson Glow	-----	10	.65	.55	---
ELF		1	.10	.08	---
White; one of the good new ones	-----	10	.60	.55	---
L. J. SHAYLOR		1	.10	.07	1.00
One of the finest; early rose pink, ruffled	-----	10	.45	.40	---
FAVORITE		1	.10	.08	1.50
Orange salmon, deeper throat, tall, vigorous	-----	10	.70	.60	---
FLORA		1	.10	.08	1.50
One of the finest yellows; a beauty when well grown	-----	10	.60	.50	---
FRANK J. SYMMES		1	.10	.08	---
Ruffled peach red, flame throat; plant June 25 and have good flowers when others are gone	-----	10	.60	.55	---
GOLD DROP		1	.10	.08	1.00
Tall pure deep yellow, fine red line on petals; ruffled Prim.	-----	10	.60	.50	---
GOLDEN GIRL		10	.50	.40	1.00
Deep yellow; early	-----	100	3.00	2.50	---
JACK LONDON		1	.10	.08	1.00
Salmon, canary yellow throat, striped; good keeper, good seller	-----	10	.60	.55	---
JENNY LIND		1	.20	.15	---
Beautiful pink and cream	-----	10	1.50	1.30	---
JOE COLEMAN		1	.10	.08	---
Rich red, vigorous	-----	10	.60	.55	---
L. IMMACULEE		1	.10	.08	---
White, a good one	-----	10	.60	.55	---
LE M. FOCH		1	.10	.08	.50
Very large lavender pink. Plant March 17 and have gorgeous flowers in early July	-----	10	.40	.35	---
MAIDEN'S BLUSH		1	.10	.08	1.00
Very early delicate pink prim; good	-----	10	.50	.40	---

		Per	BULBS	Bulblets	
			Large	Medium	Per 1000
MOONLIGHT	Pink; yellow center	10	.10	.08	---
MR. W. H. PHIPPS	Heads the list; as many as twenty open; gorgeous pink; variety shown in basket on first page, from small bulbs; five large and five of all sizes	10	.70	.60	---
MRS. F. C. PETERS	1	1.20	--	--	---
MRS. DR. NORTON	New lavender	10	.25	.25	2.00
MRS. WM. KENT	A favorite everywhere; good grower; flower open; pink and cream	10	.10	.08	1.00
MRS. LEON DOUGLAS	Wonderful plant and flower; rose striped scarlet	10	.35	.35	2.75
MRS. H. E. BOTHIN	Shrimp pink, striped, large	10	.40	.40	.70
NEOGA	Light geranium pink, scarlet center, ruffled, a good one	10	.65	.55	.10
ORANGE GLORY	Everyone likes the color; deep, rich red; ruffled; not tall	10	.35	.35	.40
PURPLE GLORY	A beautiful flower when it blooms	10	.25	.25	.10
RED, WHITE AND GOLD	Very large, rich wine red; ruffled	10	.12	1.00	.10
ROSE ASH	Similar to Sulphur Glow	10	.08	.45	.50
RUFFLED AMERICA	No other like it; ashes of roses color; popular	10	.80	.80	.10
1910 ROSE	Fine lavender pink	10	.90	.65	.10
SENTINEL	Rose pink; fine	10	.60	.55	.10
SULPHUR GLOW	Late, light red, light center	10	.55	.55	.10
YELLOW TREASURE	Medium light yellow, ruffled	10	.08	.55	.60
YELLOW GEM	Deep yellow, ruffled, small prim.	10	.08	.55	.50
	Pale yellow prim.	100	.50	.50	2.00
			2.00	2.00	1.00

SPECIAL PRICES ON VARIETIES MIXED—Sizes Large and Medium.

PRUNELLA , small yellow, and PRIMUNELLA , classy orchid ruffled	10	100
ROSE ASH and SULPHUR GLOW	\$.40	\$ 3.00
EVELYN KIRTLAND and INDEPENDENCE —Same shade of pink, very choice	.40	3.00
EARLY SNOWFLAKE , WHITE WONDER , L. IMMACULEE , AI-BANIA , MOONLIGHT	.40	\$ 3.00
JACK LONDON , E. J. SHAYLOR , ANNA EBERIUS , NEOGA , FLORA , L. M. FOCH , E. KIRTLAND and GOLD DROP	.40	3.00
EXTRA FINE MIXTURE —All named varieties	2.00	
EXTRA FINE MIXTURE —Medium and small	1.00	

All bulbs offered are grown in our own fields. The quality producing soil that makes central Indiana the home of the Corn Kings of the world, likewise puts the "B" in Bulbs.

We could take up a lot of space telling what others say about our fine bulbs, but would you read it? Brevity is a good word in this age of speed. If one man in Wisconsin who was kind enough to write us, is truthful, you have some good evidence. He said he purchased from fifteen different growers last year and our bulbs were the best. That made us feel good and we hope you believe he is right.

TERMS: Cash with order or 25 per cent until shipment. Where not otherwise listed, you may have 100 at 9 times the 10 price and 1,000 at 9 times the 100 price. We would rather not ship C. O. D. Please state time of shipment. Prices are postpaid.

DISCOUNT: When cash accompanies orders of \$1.00 or over, you may select extra stock to the amount of 10 per cent of your order.

GUARANTEE: We can not guarantee the results you will obtain. Plant as you would expect to raise a good hill of potatoes or corn. In fact, if your space is limited, you can plant a bulb each two feet or so in a row of potatoes or beans and have fine flowers for which you might otherwise feel you did not have space. Along a wall or walk is not a good place to plant.

We guarantee bulbs true to name or money refunded.

As we receive many orders for single bulbs, it is necessary to make the each price high enough to cover cost of mailing. For those wishing a number of single varieties, we make the following offer:

One each of 41 single varieties in this list for \$4.25. Omitting Mr. W. H. Phipps and Mrs. Leon Douglas, \$2.70.

In the Field at Digging Time, the Soft, Sweet Note of the Bluebird, Unseen, in His Migratory Flight, Is Payment for All One Pays for Bulbs.